

Fractional Commercial Leadership

Support commercial build and execution with time-limited external capacity.

SCOPE & DURATION

Agreed sales tasks: pipeline/opportunity work, customer conversations, qualification, team alignment, reviews and partner work. Confirm priorities, responsibilities, capacity and decision authority beforehand.

FRAMEWORK & BOUNDARIES

Equivalent professional work is not valued differently merely because it involves a call or research. Documentation and preparation count towards agreed effort. No revenue guarantee, unlimited availability or automatic signing authority.

WHAT YOU RECEIVE

Traceable opportunity and action plans, agreed commercial workflows and handover to responsible people.

BEFORE BOOKING

The individual proposal confirms scope, dates, fees, VAT and any travel before commissioning.

[View current prices and terms](#)

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Discuss your mission

A 20-minute online introduction

